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QUESTION 1

Why is the Recommended Monthly Print Volume (RMPV) important?

- A. It tells you how many sheets of paper you will be able to sell the customer.
- B. It tells you how many pages a printer will print in its entire lifetime
- C. It helps you match the right printer for the right customer's environment, to give them the best return on investment
- D. It gives you an indication whether the customer needs mono or color printing.

Correct Answer: D

QUESTION 2

Approximately how many test steps do HP desktops, thin clients, workstations, and notebooks undergo?

- A. 10,000
- B. 15,000
- C. 30,000
- D. 50,000

Correct Answer: D

QUESTION 3

For which reason is the lack of portability a significant advantage for desktop PCs?

- A. high performance
- B. security
- C. low TCO
- D. Flexibility

Correct Answer: A

QUESTION 4

What is the customer benefit behind HP Wireless Direct printing?

- A. Making a wireless encrypted connection directly to the printer does not require access to a corporate network.
- B. Store print jobs on your mobile device until the user is at the printer to ensure output can be collected immediately.



- C. Printing via an Ethernet cable connection avoids potential security risks associated with wireless networks.
- D. Connecting and printing via the cloud takes out the need for corporate networks.

Correct Answer: A

QUESTION 5

Your customer needs personal computing devices for complex analysis of company data. Which solution should you recommend\?

- A. HP EliteBook
- B. HPElitePad
- C. HP EliteDesk
- D. HP NoteBook

Correct Answer: A

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