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QUESTION 1

Who is responsible for the Help Desk support with acMPS contract?

- A. Channel Managed Print Services partner
- B. Customer
- C. HP
- D. Specialized Service Company

Correct Answer: C

QUESTION 2

Which statement is true regarding a "base plus click" pricing model?

- A. It is not recommended to track pages printed by device.
- B. It is recommended to track pages printed by device.
- C. It is not mandatory to track pages printed by device.
- D. It is mandatory to track the pages printed by device.

Correct Answer: B

QUESTION 3

Which three elements make up the concept of the cMPS pricing tool?

- A. HP core data, general partner data, and specific contract parameters
- B. Specific contract parameters, HP discounts, and HP hardware and accessories
- C. cMPS excel sheet, cMPS price book import sheet, and financial service provider rates
- D. HP core data, customer contract length, and the input of print devices

Correct Answer: B

QUESTION 4

In an ideal world, where time and money are not important, which part of the three-part strategic approach to imaging and printing improvement comes first?

- A. Improving the workflow



- B. Managing the fleet
- C. Optimizing the infrastructure
- D. Managing the environment

Correct Answer: A

QUESTION 5

What is big data?

- A. Typical data flow in an office with 100 or more nodes and 50 or more people
- B. Data stored on a RAID array or similar central data base storage device
- C. Collections of information that are so large and complex, they are difficult to process and manage
- D. Print jobs or digital sending jobs that are larger than 10 MB of encrypted or plain text data

Correct Answer: C

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