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QUESTION 1

Which statement about HP Data Protector Express is true?

- A. It does not support Microsoft SQL or Windows environments.
- B. It does not support multi-tier backup or recovery.
- C. It does not contain file archiving functionality.
- D. It does not provide job scheduling functionality.

Correct Answer: C

QUESTION 2

What is a typical customer objection to HP service support?

- A. My staff is knowledgeable and can handle most issues.
- B. My staff has plenty of time to focus on core business issues and handle IT issues and business issues at the same time.
- C. I do not need to shorten the time to ROI.
- D. I am not concerned about protecting against future downtime.

Correct Answer: A

QUESTION 3

As defined by HP, what are the three midmarket pillars?

- A. Consolidation, Business Protection, Application Acceleration
- B. Application Acceleration, Innovation, Virtualization
- C. Innovation, Business Protection, Virtualization
- D. Application Acceleration, Cloud Computing, Consolidation

Correct Answer: A

QUESTION 4

What do new applications such as voice-over-IP (VoIP) do for customers?

- A. Reduce the complexity of implementation and maintenance.



- B. Enable simplified network lifecycle management across wired and wireless networks.
- C. Drive simpler and flatter network designs with fewer devices.
- D. Enhance customer efficiency and competitiveness.

Correct Answer: D

QUESTION 5

Which product is an example of small business storage software?

- A. HP Data Protector Express
- B. HP D2000 Disk Enclosures
- C. HP DAT 72x10 Tape Autoloader
- D. HP P2000 Disk Array

Correct Answer: A

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