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QUESTION 1

Connecting is one of the IT enabled activities within the HP Just Right IT program. Which statement best describes Just Right IT connecting?

- A. managing important files, information, and data in a manner that is secure and easy to manage
- B. linking networking solutions to boost productivity and customer management
- C. making amazing things whether it\\'s a product, a service or a marketing piece with the most appropriate tools for the job
- D. looking like a pro with digital imaging as well as capturing data found in print pieces

Correct Answer: C

QUESTION 2

Sharing, Connecting, Creating, Storing, and Printing are the IT-enabled activities that serve as the pillars for which HP solution offering?

- A. HP Midsize Business Center
- B. HP Just Right IT for Small Business
- C. HP SMB Solutions
- D. HP Authorized Reseller Solutions

Correct Answer: C

QUESTION 3

Which statement is descriptive of HP Care Pack Services?

- A. They do not include educational services.
- B. They provide basic support only and are not intended for mission critical customers.
- C. They are support packages that expand and extend standard warranties for HP hardware and software.
- D. They provide hardware support, but must be combined with other offerings for software support.

Correct Answer: C

QUESTION 4

The HP Imaging and Printing Group (IPG) helps shape the future of digital imaging and printing. Which product is NOT part of the IPG portfolio?



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- A. HP Business Laptops
- B. HP Photosmart Printers
- C. HP Ink, Toner, and Paper
- D. HP Laserjet Printers

Correct Answer: A

QUESTION 5

What is NOT a small business customer pain point in networking?

- A. data security
- B. invited visitors on a wireless LAN
- C. lack of employee mobility
- D. slow response time for server applications

Correct Answer: C

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