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QUESTION 1

Which HP technologies enable a company to flatten its campus network infrastructure and implement a two-tier architecture?

- A. HP Intelligent Resilient Framework (IRF. and higher-density switches)
- B. HP Intelligent Management Center (IMC. and Virtual Connect)
- C. Software-Defined Networking and OpenFlow
- D. Unified wired and wireless access

Correct Answer: A

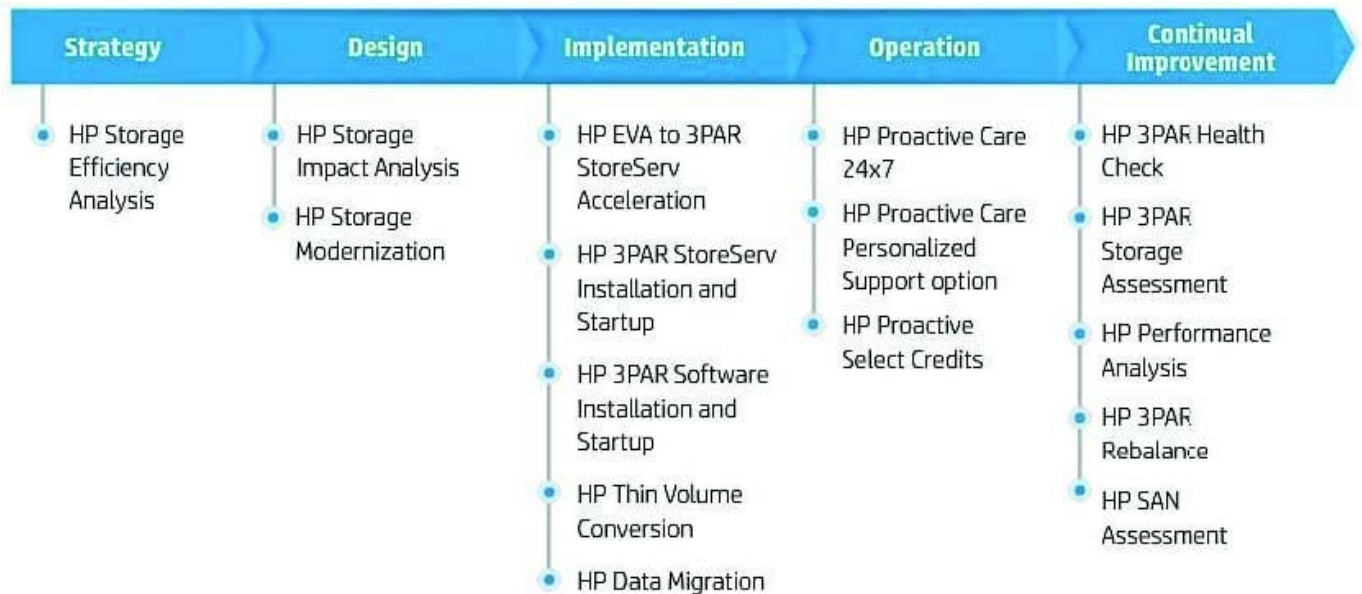
Reference: <http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA3-2718ENW.pdf> (page 5, second para)

QUESTION 2

A customer is currently using an older storage technology. The customer would like to move to HP 3PAR StoreServ Storage, but is worried about the business disruption that moving to a new storage system might cause. Which HP services would you suggest? (Select two.)

- A. HP Data Migration
- B. HP Storage Impact Analysis
- C. HP 3PAR Storage Assessment
- D. Proactive Care 24 x 7
- E. HP 3PAR Health Check

Correct Answer: AD



HP Proactive Care with 24x7 cover would minimize unplanned down time and pay for itself.(Study guide p.28)

QUESTION 3

A customer needs a campus LAN networking solution that supports traditional desktops and wireless devices. How can you distinguish HP from competing solutions?

- A. Explain that HP does not offer wireless solutions because its networks work with the customer's choice of wireless vendor.
- B. Explain that HP provides simplified network solutions based on open standards that unify management of wired and wireless connectivity.
- C. Explain that HP provides the only end-to-end solution based on proprietary wireless optimization technologies.
- D. Explain that competitors only offer 1- or 2-tier solutions, but HP offers full 3-tier wired and wireless solutions.

Correct Answer: B

Reference: <http://h17007.www1.hp.com/us/en/networking/solutions/wlan/index.aspx>

QUESTION 4

A customer recently experienced downtime when the IT staff updated an application and the new version of the application caused conflicts in their environment. The senior IT management is concerned that this situation might re-occur with other products in the company's network environment.

Which HP Support Service would you suggest to address this concern?

- A. HP Foundation Care with Personalized Option
- B. HP Technology Service



- C. HP Proactive Care
- D. HP Foundation Care

Correct Answer: C

<http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA0-8605EEE.pdf> (p.2)

QUESTION 5

Which HP CloudSystem features help businesses manage private, public, and hybrid cloud environments? (Select two.)

- A. Built-in software-defined network (SDN) controller
- B. Complete management of the service lifecycle
- C. A software-defined server platform for social, mobile, cloud, and big data
- D. Support for multi-hypervisor and multi-OS infrastructures
- E. A pre-integrated technology stack, configured for a particular application

Correct Answer: BD

As part of the HP Converged Cloud portfolio, HP CloudSystem enables enterprises and service providers to build and manage services across private, public and hybrid cloud environments on a simplified, integrated architecture: (Study guide p.12) Intelligent automation; application-to-infrastructure

Complete service lifecycle management from provisioning to monitoring to retirement

Supports multi-hypervisor, multi-OS, and heterogeneous infrastructures

Pre-packaged service design tools HP Cloud Maps

Built on proven and market-leading HP Converged Infrastructure and HP Cloud Service Automation

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