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QUESTION 1

Match the IT initiative to the associated IT challenge.

Reducing complexity and IT sprawl	
Embracing cloud computing	
Responding to the rapid growth in big data	

Hot Area:

Reducing complexity and IT sprawl	<div>Enforcing data encryption, changing codes, and changing configurations</div> <div>Capturing, storing, and searching data within tolerable elapsed times</div> <div>Consolidating workloads without a lot of downtime and workflow steps</div>
Embracing cloud computing	<div>Enforcing data encryption, changing codes, and changing configurations</div> <div>Capturing, storing, and searching data within tolerable elapsed times</div> <div>Consolidating workloads without a lot of downtime and workflow steps</div>
Responding to the rapid growth in big data	<div>Enforcing data encryption, changing codes, and changing configurations</div> <div>Capturing, storing, and searching data within tolerable elapsed times</div> <div>Consolidating workloads without a lot of downtime and workflow steps</div>

Correct Answer:

Reducing complexity and IT sprawl	<div>Enforcing data encryption, changing codes, and changing configurations</div> <div>Capturing, storing, and searching data within tolerable elapsed times</div> <div>Consolidating workloads without a lot of downtime and workflow steps</div>
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Reducing Complexity and IT Sprawl: By collapsing workflow steps and saving administrative time with key tasks, enterprises can accelerate key technology projects.

Embracing cloud computing: While the cloud provides an elastic and scalable infrastructure for enterprise applications, migrating to the cloud from on-site servers can introduce several challenges, such as code changes. (Study guide p.33)

QUESTION 2

Which phases are included in the Services Life Cycle? (Select two.)



- A. Implementation
- B. Administration
- C. Design
- D. Site Visit
- E. Hardware Recycle

Correct Answer: BC

Reference: <http://www.resultspositive.com/uploads/news/files/implementing-iti-v3.pdf> (page 2)

QUESTION 3

You are encouraged by your manager to help a customer see how your proposed HP solution meets a "hurdle rate." What is a hurdle rate?

- A. The rate at which the solution responds to service requests
- B. The minimum acceptable rate of return for a project
- C. The expected rate of return on a new investment
- D. The rate at which an investment approaches the break-even point

Correct Answer: B

Reference: <http://searchcio.techtarget.com/definition/Hurdle-rate>

QUESTION 4

A customer states that their IT administrators spend a lot of time installing operating systems on servers and bringing systems online. The customer wants to reduce downtime and maintenance. Which HP server feature should you explain to this customer?

- A. HP ProLiant 3D Sea of Sensors technology
- B. Integrated Lifecycle Automation
- C. Automated Energy Optimization
- D. Gen8 Embedded SmartStart

Correct Answer: B

Integrated Lifecycle Automation (Study guide p.25) Gets systems online three times faster Troubleshoots five times faster with more context and accuracy Deploys three times faster with 93 percent less downtime during online updates

QUESTION 5



What is one way that the implementation of HP Converged Infrastructure will benefit a company's data center?

- A. It allows the IT staff to upgrade the infrastructure devices, server software, and SAN without any downtime
- B. It delivers speed and agility so uptime targets are met and Service Level Agreements (SLAs) are maintained
- C. It provides thick provisioning for storage helping businesses to double vital storage volumes
- D. It allows companies to compartmentalize servers, SANs, and network infrastructure devices so they can be managed more easily

Correct Answer: B

HP Converged Infrastructure: (Study guide p.22) Simplifying and aligning IT to the speed of the business Fully integrated converged systems and accelerating the deployment of all our customers' top initiatives in virtualization, cloud, collaboration, and Big Data Deliver speed and agility Ensure uptime targets are met and SLAs maintained Lower costs and risks Allow IT staff time for innovation

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