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QUESTION 1

You determine that a potential customer is in the "Expanding Business" phase. Which value of HP Networking solutions should you emphasize with this customer?

- A. The HP FlexNetwork architecture is built on open standards and provides scalability in functionality, connectivity, and capacity.
- B. The HP Intelligent Management Center (IMC) provides increased visibility for wired and wireless networks, allowing companies to support Bring Your Own Device (BYOD) environments.
- C. The HP Intelligent Resilient Framework (IRF) provides load balancing and high availability, increasing the company's efficiency.
- D. The HP FlexNetwork provides simplified and streamlined deployment and management.

Correct Answer: A

Expanding the business (Study guide p.43)

HP Networking solutions

HP FlexNetwork Architecture

Open and standard-based solution

Scales on three dimensions-functionality, connectivity, and capacity Agile and secure OPEX savings (simplified and streamlined deployment, management, and training) Software Defined Networks (Openness, agility, and simplicity)

QUESTION 2

Match the HP ProLiant Four Pillar with its correct description. (Note: The pillar might also include other features, not mentioned in the description.)



Proactive Service Support

▼

Servers automatically collect information on the IT environment in a cloud-based portal

Embedded tools simplify provisioning, administration and maintenance

Intelligent analytic technologies manage performance and optimize storage capacity

Server technologies eliminate power configuration errors and reduce power and cooling needs.

Dynamic Workload Acceleration

▼

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Integrated Lifecycle Automation

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Automated Energy Optimization

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Hot Area:

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Correct Answer:

Proactive Service Support	<div><div>Servers automatically collect information on the IT environment in a cloud-based portal</div><div>Embedded tools simplify provisioning, administration and maintenance</div><div>Intelligent analytic technologies manage performance and optimize storage capacity</div><div>Server technologies eliminate power configuration errors and reduce power and cooling needs.</div></div>
Dynamic Workload Acceleration	<div><div>Servers automatically collect information on the IT environment in a cloud-based portal</div><div>Embedded tools simplify provisioning, administration and maintenance</div><div>Intelligent analytic technologies manage performance and optimize storage capacity</div><div>Server technologies eliminate power configuration errors and reduce power and cooling needs.</div></div>
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QUESTION 3

Which HP CloudSystem features help businesses manage private, public, and hybrid cloud environments? (Select two.)

- A. Built-in software-defined network (SDN) controller
- B. Complete management of the service lifecycle
- C. A software-defined server platform for social, mobile, cloud, and big data
- D. Support for multi-hypervisor and multi-OS infrastructures
- E. A pre-integrated technology stack, configured for a particular application

Correct Answer: BD

As part of the HP Converged Cloud portfolio, HP CloudSystem enables enterprises and service providers to build and manage services across private, public and hybrid cloud environments on a simplified, integrated architecture: (Study guide p.12) Intelligent automation; application-to-infrastructure

Complete service lifecycle management from provisioning to monitoring to retirement

Supports multi-hypervisor, multi-OS, and heterogeneous infrastructures



Pre-packaged service design tools HP Cloud Maps

Built on proven and market-leading HP Converged Infrastructure and HP Cloud Service Automation

QUESTION 4

Which service is available with Proactive Care, but is not available with Foundation Care?

- A. Remote and onsite problem diagnosis and support
- B. Expedited replacement of parts and materials
- C. Software, firmware and documentation updates
- D. Health check reporting on the infrastructure

Correct Answer: D

HP Proactive Care (Study guide p.19)

HP Proactive Care services provide faster problem resolution, coupled with proactive services designed to help prevent problems before they occur. HP Proactive Care integrates both proactive and reactive elements so customers can get superior value out of their IT investments.

Reactive support includes 24 x 7 monitoring, diagnostics, and notifications (health check reporting).

QUESTION 5

A medium-sized research company is considering an HP StoreOnce solution. Which feature distinguishes this HP solution from the competition?

- A. Virtualization that extends even to entry level storage solutions
- B. A thick provisioned memory cluster that protects customers\' data
- C. Support for direct connectivity to servers with Converged Network Adapters (CNAs)
- D. deduplicate data on application servers or backup servers before it is transferred to a centralized HP StoreOnce Backup system

Correct Answer: D

Reference: <http://www8.hp.com/us/en/hp-news/press-release.html?th id=1247991#.Up4SUGQmmZ0> (HP storeonce: redefining data deduplication, 4 para)

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