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QUESTION 1

Which feature is included in a Laser printing system?

- A. Tri-color cartridge
- B. Charging roller
- C. Print head
- D. Adaptive lighting

Correct Answer: B

QUESTION 2

What characterizes the supplies product life cycle?

- A. It is linked to the page coverage.
- B. It is the same as the product lifecycle of the printer (hardware).
- C. It is significantly longer than the product lifecycle of the printer (hardware).
- D. It is shorter than the product lifecycle of a printer (hardware).

Correct Answer: D

QUESTION 3

According to the InfoTrends 2011 report, what percentage of remanufactured cartridges will ultimately be thrown away?

- A. 12% ink and 11% toner
- B. 92% ink and 94% toner
- C. 33% ink and 12% toner
- D. 59% ink and 59% toner

Correct Answer: B

QUESTION 4

Where can you find more information about supplies questions that relate to topics such as expiration, warranty, and yields?

- A. The HP Product Bulletin



B. The HP cartridge selection offline tool: www.hp.com/HP_Supplies_At_Hand

C. The HP Supplies Website: www.hp.com/page/yield

D. The Clever Sales Portal for Resellers

Correct Answer: A

QUESTION 5

How does HP recycle cartridges?

A. Where possible, HP tests every empty ink cartridge that is returned to see if it can be refilled.

B. HP encourages customers to close the loop and decide if a cartridge should be sent to a landfill or get refilled.

C. HP closes the loop and manufactures new laser cartridges by using up to 25% recycled plastics.

D. Where possible, HP tests every empty ink cartridge that is returned to sell them to local refillers.

Correct Answer: C

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