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QUESTION 1



Which capability of the HP EliteDesk is key to its serviceability?

- A. USE 3.0 support
- B. A tool-less access
- C. Flexible placement options
- D. Flexible configuration options

Correct Answer: B

HP Elite Desktop PCs are built with components that are designed for tool-less access, so you spend less time and energy performing maintenance, replacements, and upgrades. Reference: http:// www.delightedrobot.com/675/hp-elitedeskdesktop-mini-big-performance-in-a- small-package/

QUESTION 2

Which HP solution allows IT administrators to quickly and easily configure and update fleet- wide network settings?

- A. LANDesk
- B. HP Embedded Web Server
- C. HP Device Manager
- D. HP Web Jetadmin

Correct Answer: D



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Reference: http://h20195.www2.hp.com/v2/GetPDF.aspx/4aa5-2718enw.pdf

QUESTION 3

How many parts require replacement after 150.000 pages for the HP LaserJet 500 series MFP and Color MFP?

- A. 0 (MFP) and 15 (Color MFP)
- B. 1 (MFP) and 18 (Color MFP)
- C. 2 (MFP) and 21 (Color MFP)
- D. 3 (MFP) and 24 (Color MFP)

Correct Answer: B

QUESTION 4

Which HP tool would you recommend to your customer to ensure that their workstation ISV software and the graphics driver are compatible and optimally tuned?

- A. HP IT Performance Suite
- B. HP Insight Manager
- C. HP Application Performance Management
- D. HP Performance Advisor

Correct Answer: D

HP Performance Advisor, which is like having your own IT professional in the box to help users manage their workstation settings and drivers to ensure optimal performance and stability. This helpful software wizard can take the user from initial configuration and customization, when it checks the configuration against the database of hardware products, device drivers and certified ISV software products, and alerts the user to any issues.

QUESTION 5

Where is the reseller\\'s value in recommending an HP Printer or Scanner?

- A. HP has shipped over 200 million printers and 300 million scanners.
- B. Gartner recognizes HP as a leader in MFP, manageability, and security
- C. HP invests in new compatible paper types for emerging markets.
- D. HP only makes printers and helps to deflect selling scanners.

Correct Answer: B



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