HP5-B04D Q&As

Delta - Selling HP Printing and Personal Systems Hardware

Pass HP HP5-B04D Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/HP5-B04D.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- **Instant Download** After Purchase
- **100% Money Back** Guarantee
- **365 Days** Free Update
- **800,000+** Satisfied Customers

QUESTION 1

What is a benefit of selling HP value rather than specifications\\'?

A. It allows customers to compare the features and advantages of a particular product and assess the potential benefits for their organization.

B. It ensures customers are able to realistically compare product features and determine the fastest products for their organization.

C. It enables customers to review quotations from different organizations and determine the optimum solution based on product needs.

D. It moves the conversation from price and product features and enables the customer to recognize the tangible value of the solution in the context of their business needs.

Correct Answer: D

QUESTION 2

Where is the customer value on the Universal Print Driver?

A. one driver for all HP LaserJet MFPs, most printers, and some HP Officejets

B. HP image preview, which allows view, zoom, edit, and re-order

C. the ability to store documents in the cloud through just one driver

D. industry-leading fleet management for just 15 Euros per month

Correct Answer: C

QUESTION 3

For which reason is the lack of portability a significant advantage for desktop PCs?

A. high performance

B. security

C. low TCO

D. Flexibility

Correct Answer: A

QUESTION 4

Which capability of the HP EliteDesk is key to its serviceability?

A. USE 3.0 support

B. A tool-less access

C. Flexible placement options

D. Flexible configuration options

Correct Answer: B

HP Elite Desktop PCs are built with components that are designed for tool-less access, so you spend less time and energy performing maintenance, replacements, and upgrades. Reference: http:// www.delightedrobot.com/675/hp-elitedeskdesktop-mini-big-performance-in-a- small-package/

QUESTION 5

In an HP study it was shown that IT support staff can reduce the hours spent working on print drivers by as much as 50% and achieve what decrease in manpower to integrate printers?

A. 35%

B. 55%

C. 75%

D. 95%

Correct Answer: C

In an HP study it was shown that IT support staff can reduce the hours spent working on print drivers by as much as 50% and achieve a 75% decrease in manpower to integrate printers.

HP5-B04D PDF Dumps HP5-B04D Practice Test HP5-B04D Exam Questions

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

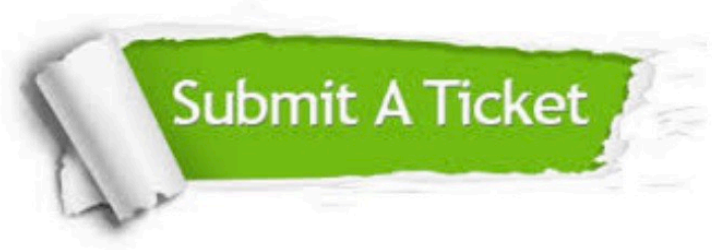
100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.geekcert.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © geekcert, All Rights Reserved.