M2020-624^{Q&As}

IBM Risk Analytics for Governance Risk and Compliance Sales Mastery Test v1

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QUESTION 1

IBM OpenPages solutions enable customers to manage risk and compliance initiatives across the enterprise. Which one of the following is a feature of the IBM OpenPages GRC Platform?

A. Optimize business performance

B. Change customers\\' existing methodology

C. Predictive analytics framework

D. XBRL reporting

Correct Answer: A

http://www-01.ibm.com/software/analytics/openpages/ (first para on the page)

QUESTION 2

Which of the following statements is a principle of GRC convergence?

A. Requires collaboration and coordination.

B. Enables the client to assess risks many times and satisfy few.

C. Is a natural occurrence in any organization.

D. Has no impact on the culture or the organisation.

Correct Answer: A

QUESTION 3

There are many competitive differentiators with IBM OpenPages Governance, Risk and Compliance solutions. Which option is not a competitive differentiator?

A. Fully integrated risk management platform

B. Flexible, patented metadata-driven object model

C. Extensive business intelligence and reporting dashboards

D. Non-configurable object model and reporting engine

Correct Answer: C

QUESTION 4

Which option is not a pain point when selling a Governance, Risk and Compliance solution to the identified buyers?

A. Line of business managers lack risk data and intelligence to evaluate risk exposure

B. Lack of a central repository to track risk and control self-assessments

C. No integrated reporting across risk management activities

D. Automated system to report risk exposure trends

Correct Answer: D

QUESTION 5

Which one of the following capabilities is NOT necessary for a fully scalable integrated risk and compliance management solution?

A. Document management and workflow

B. Issue remediation, integrated dashboards and dimensional reporting

C. Disparate systems and reporting

D. Surveys, assessments and key metrics

Correct Answer: C

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