



M2020-624^{Q&As}

IBM Risk Analytics for Governance Risk and Compliance Sales Mastery
Test v1

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QUESTION 1

There are many competitive differentiators with IBM OpenPages Governance, Risk and Compliance solutions. Which option is not a competitive differentiator?

- A. Fully integrated risk management platform
- B. Flexible, patented metadata-driven object model
- C. Extensive business intelligence and reporting dashboards
- D. Non-configurable object model and reporting engine

Correct Answer: C

QUESTION 2

What is one benefit for maintaining a centralized library of laws, regulations, and best practices?

- A. Harmonized compliance programs for departments and focus areas to promote a standardized and efficient compliance approach
- B. Unstructured documentation and remediation of regulatory requirements
- C. Non-standard compliance for all regulations to deliver a holistic understanding of all compliance risks
- D. De-centralized repository for managing and synchronizing governance with multiple regulations

Correct Answer: A

QUESTION 3

What roles are held within an organization by the primary buyers of Governance, Risk and Compliance (GRC) solutions?

- A. IT Managers, Customer Support Managers
- B. Chief Risk Officer (CRO), Chief Compliance Officer (CCO), Chief Information Officer (CIO), Chief Financial Officer (CFO)
- C. Human resource manager
- D. Marketing Director

Correct Answer: B

QUESTION 4

GRC solutions assist with overcoming the challenges of managing risk across the organization. What is one of the key



capabilities with using a GRC tool to overcome these challenges?

- A. Disparate systems, multiple data marts and spreadsheets
- B. No visibility into risk posture
- C. Centralized, multi-regulatory platform
- D. Integration with social media

Correct Answer: C

QUESTION 5

Which one of the following capabilities is NOT necessary for a fully scalable integrated risk and compliance management solution?

- A. Document management and workflow
- B. Issue remediation, integrated dashboards and dimensional reporting
- C. Disparate systems and reporting
- D. Surveys, assessments and key metrics

Correct Answer: C

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