



Microsoft Dynamics CRM Application

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QUESTION 1

You are the office manager for a plumbing company. According to customer feedback, technicians are showing up late and are taking a very long time on service calls. You want to research the matter further. You need a report that displays the number of service activities by owner. Which report should you use?

- A. Progress Against Goals report
- B. Service Activity Volume report
- C. Account Service Overview report
- D. Case Summary Table report

Correct Answer: B

QUESTION 2

You create a new case that includes a service level agreement (SLA). You place the case on hold because you need to wait for additional information from the customer. What is the status of the SLA key performance indicator (KPI) instance record related to the case?

A. Failed

- B. In progress
- C. On hold
- D. Paused

Correct Answer: D

QUESTION 3

You are the customer service manager of a call center and are performing a daily review of your team\\'s cases. A case record owned by a member of your team has a flag in the research stage of the business process flow. What does this indicate about the case?

- A. The user is finished with that stage.
- B. The case is at this stage.
- C. The case is ready to close.
- D. There is a required field at this stage.

Correct Answer: B

QUESTION 4



You create five new resources for various workers, each with a capacity of one. You create three new trucks in the facilities/equipment form, each with a capacity of two.

Next, you create a new service and add a selection rule to include one from any site. You add a resource to the selection rule for one worker and a second resource for one truck. You then create one new service activity and use the schedule

function to find available time slots.

You need to identify which resources are available for scheduling.

What should you identify?

A. One resource is available for the worker, and two resources are available for the truck.

B. Five resources are available for the worker, or three resources are available for the truck.

C. One resource is available for the worker, and one resource is available for the truck.

D. Five resources are available for the worker, or one resource is available for the truck.

Correct Answer: B

QUESTION 5

Your company\\'s support process has the following two business requirements:

New cases that are marked as high priority automatically move to an escalation stage when first opened.

New cases with no priority move to the research stage.

What should you configure to meet these business requirements?

Α.

Two business process flows

В.

Branching business process flow

C.

Real-time workflow process

D.

Branching business rules

Correct Answer: B



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