MB5-705^{Q&As}

Managing Microsoft Dynamics Implementations

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QUESTION 1

Which two activities are objectives of a project closure? (Each answer presents part of the solution. Choose two.)

A. Document the changes in scope.

B. Obtain formal sign-off on all deliverables.

C. Ensure that the client is satisfied with the project outcome.

D. Communicate budget status.

Correct Answer: BC

B: After go-live and some additional support, you ask the customer to sign off for the delivery of the project, and once signed, your project is closed.

C: Formalize the acceptance of the product, service or result as well as to perform project closure.

QUESTION 2

You need to perform end-user training in the deployment phase.

What are two types of trainers you can use? (Each correct answer presents part of the solution. Choose two.)

A. specialized

B. deployment

C. customer

D. production

Correct Answer: AC

A: Some areas of the solution might need high-level specialized trainers.

C: This training can be conducted by customer key users, trainers, or consultants of the consulting implementation team, or by an external third-party vendor.

QUESTION 3

Which activity is a precondition for communication management?

A. defining project roles

B. identifying project stakeholders

C. analyzing risk

D. defining project scope

Correct Answer: B

QUESTION 4

You need to create a proposal for the final licensing and services agreement.

Which two roles should be involved in creation of the proposal? (Each correct answer presents part of the solution. Choose two.)

A. account manager

B. project manager

C. sales representative

D. engagement manager

Correct Answer: BD

B: Project Manager: The project manager is what the name suggests; The project manager. He keeps the project running, allocates resources, maintains the project plan, work break down structure and is the contact person for the Customers project manager. The Project manager has a representive function and coordinates meetings with serval team members

D: Engagement Manager: The Engagement Manager participates only in the starting phase of a project. He is responsible to transfer a sales project into a implementation project.

Note:

- Final Licensing and Services Agreement is an activity that you execute across many phases of the project. The purpose of the activity in the Diagnostic phase is to document the overall scope of the implementation and gain the agreement of

the customer. This activity produces two key deliverables:

-The Statement of Work (SOW), which details the scope of the implementation.

-The Budgetary Estimate Proposal, which provides details of the cost components.

The key benefits gained by performing this activity are:

-A presentation and walk through of the SOW and Budgetary Estimate Proposal.

-The opportunity for the customer to review and provide feedback on the SOW and Budgetary Estimate Proposal before acceptance.

QUESTION 5

Which two tasks can you perform from both the Microsoft Dynamics Sure Step Client on- premise application and the Sure Step Online application? (Each correct answer presents part of the solution. Choose two.)

A. Create and save project repositories the same as they are saved by using the Microsoft Dynamics Sure Step Client Project Creation Wizard.

B. Import a Sure Step project.

C. Access the lists of document templates in the Documents menu.

D. Clone a Sure Step project.

E. Navigate the reference material in the Methodology menu.

Correct Answer: AC

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