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QUESTION 1

Email is a business-critical application to most businesses. What benefit does the NetApp technology for Microsoft Exchange provide the customer?

- A. anti-virus support
- B. quick recovery times
- C. the ability to archive emails
- D. less data to back up to tape

Correct Answer: B

QUESTION 2

Where would you find short, downloadable, ready-to-present-to-customer presentations on PartnerCenter?

- A. Spotlight Presentations
- B. EBL Presentations
- C. Library on www.netapp.com
- D. Channel Training Web Stream Presentations

Correct Answer: A

QUESTION 3

Which two customer requirements does the NetApp Information Server solution address? (Choose two.)

- A. to provide highly available applications
- B. to provide compliant storage
- C. to control unauthorized access to specific data files
- D. to classify and understand the data content in files
- E. to identify and restore individual files from backups

Correct Answer: DE

QUESTION 4

When selling into a Microsoft SharePoint environment, which three benefits of NetApp SnapManager for SharePoint should you emphasize? (Choose three.)



- A. increased SharePoint administrator productivity
- B. cost-effective backup and recovery of SharePoint environment
- C. reduced Microsoft SharePoint software pricing
- D. near-instantaneous SharePoint data classification
- E. minimized SharePoint environment downtime or data loss

Correct Answer: ABE

QUESTION 5

Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A. data permanence and retention regulations
- B. data encryption regulations
- C. secure partitioning of network and storage resources
- D. rapid access to protected information

Correct Answer: AD

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