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QUESTION 1

What differentiates NetApp from its competition? (Choose two.)

- A. NetApp storage systems share a single architecture across the product line.
- B. Snapshot technology allows customers to back up to tape.
- C. NetApp supports Fibre Channel and Serial ATA disks in the same array.
- D. Unique features such as RAID-DP and thin provisioning are standard.

Correct Answer: AD

QUESTION 2

Which three can serve as data migration tools? (Choose three.)

- A. SnapMirror
- B. MultiStore
- C. SnapRestore
- D. Virtual File Manager
- E. RelicatorX

Correct Answer: ADE

QUESTION 3

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

QUESTION 4

A customer wants to provide a greener environment in their data center. What should you emphasize in your proposal to this customer? (Choose two.)



- A. NetApp provides slower spinning disks to reduce power consumption.
- B. NetApp provides efficient storage usage with its Advanced Single Instance Storage (A- SIS).
- C. NetApp provides FlexClone to reduce the number of disks required for testing and development.
- D. NetApp provides the ability to increase the number of cooling fans in the disk shelves.

Correct Answer: BC

QUESTION 5

When competing in a data center with EMC or HDS, it is imperative that you know and understand the customer environment and requirement. This knowledge helps you ascertain whether or not it is cost effective to pursue the opportunity. In which three situations should you walk away and NOT spend time competing for the "opportunity"? (Choose three.)

- A. The opportunity is a large SAN with multiple hosts.
- B. The opportunity has native mainframe connectivity requirements.
- C. The applications require instantaneous failover with no performance impact.
- D. The opportunity requires synchronous replication with a distance greater than 100 kilometers.
- E. The opportunity is a large NAS with multiple hosts.

Correct Answer: BCD

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