



# NS0-101<sup>Q&As</sup>

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### QUESTION 1

Which three customer situations indicate an opportunity exists for consolidation or file services on NetApp storage technology in a Windows environment? (Choose three.)

- A. The customer's existing Windows environment is complex and contains multiple servers.
- B. The customer needs data privacy and intellectual property protection.
- C. The customer requires simplification of backup and recovery procedures.
- D. The customer requires identification, understanding, and classification of data.
- E. The customer needs to reduce administrative and overhead costs.

Correct Answer: ACE

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### QUESTION 2

What are three benefits of consolidating a Windows file serving environment on NetApp? (Choose three.)

- A. The number of file servers is reduced.
- B. Regulatory compliance is achieved.
- C. Administrators can focus on higher value tasks.
- D. The need for support from application vendors is reduced.
- E. It provides quick recovery and reduced downtime.

Correct Answer: ACE

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### QUESTION 3

Most Oracle customers require large development environments and they are concerned about the amount of storage required to support them. Which statement defines the NetApp value proposition for this situation?

- A. NetApp FlexClone provides the ability to almost instantly create development environments without using additional storage capacity.
- B. The NetApp Unified Storage approach allows customers to use both primary and secondary storage for development.
- C. The NetApp scalable storage architecture allows customers to dynamically grow database environments at their own pace.
- D. NetApp SnapVault uses less storage capacity when creating a development environment.

Correct Answer: A

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#### QUESTION 4

Which three benefits does the NetApp Operations Manager solution provide to a customer? (Choose three.)

- A. automated storage configuration management
- B. multivendor storage management
- C. centralized management of multiple storage systems
- D. encrypted storage deployment
- E. capacity-based chargeback capabilities

Correct Answer: ACE

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#### QUESTION 5

A Windows storage consolidation objection you might encounter is that Microsoft provides only limited support for Windows when NetApp is involved. What is the most appropriate response to this objection?

- A. Microsoft and NetApp provide joint support through an OEM Premier Support Agreement.
- B. NetApp unified storage enables content and/or Write Once Read Many (WORM) storage on any NetApp system allowing Exchange to be more efficient.
- C. NetApp and Microsoft have a licensing agreement wherein Microsoft shares Windows communication protocols for data storage.
- D. NetApp experience in large-scale enterprise deployments has earned the trust of thousands of enterprise customers.

Correct Answer: A

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