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QUESTION 1

What is the primary location for partner information about NetApp products and solutions?

- A. PartnerCenter> Marketing Essentials
- B. NOW> Products, Solutions and Services
- C. PartnerCenter> Products, Solutions and Services
- D. NOW> Current Offerings

Correct Answer: C

QUESTION 2

Which publication contains detailed pricing and configuration information on new products introduced by NetApp?

- A. product bulletin
- B. Tech OnTap newsletter
- C. product performance report
- D. Spotlight Presentation

Correct Answer: A

QUESTION 3

Which three customer situations indicate an opportunity exists for consolidation or file services on NetApp storage technology in a Windows environment? (Choose three.)

- A. The customer's existing Windows environment is complex and contains multiple servers.
- B. The customer needs data privacy and intellectual property protection.
- C. The customer requires simplification of backup and recovery procedures.
- D. The customer requires identification, understanding, and classification of data.
- E. The customer needs to reduce administrative and overhead costs.

Correct Answer: ACE

QUESTION 4

The primary difference between NetApp Snapshot technology and its competitors is that competitive snapshot technologies _____.



- A. cause degraded system performance
- B. produce no change in system performance
- C. decrease storage utilization
- D. provide faster backup to tape

Correct Answer: A

QUESTION 5

A common customer response to a NetApp SQL Server solution is "I need a Microsoft- certified solution." What is the most appropriate response to this statement?

- A. NetApp has a strong presence on the Windows Hardware Compatibility site and is a Microsoft Gold Partner.
- B. NetApp has several thousand customers running databases on NetApp storage systems.
- C. NetApp supports multiple databases and Microsoft SQL server is one of those.
- D. NetApp has experience in large-scale enterprise deployments, operating in more than 5,000 data centers worldwide.

Correct Answer: A

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