



# NS0-101<sup>Q&As</sup>

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### QUESTION 1

When competing in a data center with EMC or HDS, it is imperative that you know and understand the customer environment and requirement. This knowledge helps you ascertain whether or not it is cost effective to pursue the opportunity. In which three situations should you walk away and NOT spend time competing for the "opportunity"? (Choose three.)

- A. The opportunity is a large SAN with multiple hosts.
- B. The opportunity has native mainframe connectivity requirements.
- C. The applications require instantaneous failover with no performance impact.
- D. The opportunity requires synchronous replication with a distance greater than 100 kilometers.
- E. The opportunity is a large NAS with multiple hosts.

Correct Answer: BCD

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### QUESTION 2

Protection Manager is part of the Data Suite of products from the Manageability Software Family and provides the customer with a unified approach to managing the customer's \_\_\_\_.

- A. data replication policies
- B. storage-on-demand policies
- C. data encryption policies
- D. data classification policies

Correct Answer: A

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### QUESTION 3

Most Oracle customers require large development environments and they are concerned about the amount of storage required to support them. Which statement defines the NetApp value proposition for this situation?

- A. NetApp FlexClone provides the ability to almost instantly create development environments without using additional storage capacity.
- B. The NetApp Unified Storage approach allows customers to use both primary and secondary storage for development.
- C. The NetApp scalable storage architecture allows customers to dynamically grow database environments at their own pace.
- D. NetApp SnapVault uses less storage capacity when creating a development environment.

Correct Answer: A

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#### QUESTION 4

Which solutions would you recommend for a customer who wants a disaster recovery solution that will protect a large amount of primary DAS and SAN storage?

- A. V-Series, SnapMirror
- B. MetroCluster, SnapMirror
- C. ReplicatorX, NetApp storage
- D. SnapVault, NetApp storage

Correct Answer: C

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#### QUESTION 5

Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A. data permanence and retention regulations
- B. data encryption regulations
- C. secure partitioning of network and storage resources
- D. rapid access to protected information

Correct Answer: AD

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