



# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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#### QUESTION 1

Which customer pain point is best addressed by the Pairwise Comparison feature of Rational Focal Point (RFP)?

- A. difficulty aligning marketing and development to timelines
- B. unclear requirements
- C. not being agile enough to react to the market
- D. inability to properly value product opportunities

Correct Answer: D

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#### QUESTION 2

What is NOT a step in the review process?

- A. review the Action List
- B. determine ownership of needed corrections
- C. prioritize the requirements
- D. estimate the consequences of unfulfilled checkpoints

Correct Answer: C

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#### QUESTION 3

What cannot be changed under the Rational Focal Point (RFP) Preferences menu?

- A. password
- B. user level of access
- C. login actions
- D. date and number format

Correct Answer: B

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#### QUESTION 4

Which statement is TRUE about filters in Rational Focal Point (RFP)?

- A. Filters can only be created from the tree view.
- B. Filters can be used to make the data in RFP more manageable.







- C. Everyone can create global filters.
- D. Saved filters can only be used by the user who created them.

Correct Answer: B

#### QUESTION 5

Which button displays data in a Stacked Bar Chart?

- A. 
- B. 
- C. 
- D. 

- A. Option A
- B. Option B
- C. Option C
- D. Option D

Correct Answer: A

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