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QUESTION 1

Which customer pain point is best addressed by the Review feature of Rational Focal Point (RFP)?

- A. difficulty aligning marketing and development to timelines
- B. unclear requirements
- C. not being agile enough to react to the market
- D. inability to properly value product opportunities

Correct Answer: B

QUESTION 2

Which display setting shows elements as colored bars on a timeline?

- A. Traceability Matrix
- B. Gantt Chart
- C. Display news in the view
- D. Statistics

Correct Answer: B

QUESTION 3

According to the 2006 study by the Aberdeen Group, what is the most common cause of new products failing to launch successfully?

- A. unclear or changing requirements
- B. slowdowns in global economy
- C. uninformed stakeholders
- D. competing products hitting the market earlier

Correct Answer: A

QUESTION 4

How does Rational Focal Point make the process of prioritizing requirements, projects, products or any other object more feasible?

- A. by isolating individual requirements



- B. by applying a five-point scale
- C. by grouping them by criteria
- D. by comparing them with each other, pair by pair

Correct Answer: D

QUESTION 5

A customer has project-related data spread out in different Excel documents and MS Project files, which reduces transparency of the organization work. Which feature in RFP can help this customer to consolidate and provide an overview of project data?

- A. history attributes to organize and display working history of the project
- B. e-mail notifications, which provide rankings as to importance and most use
- C. data stored in one database, the Gantt chart and integration to MS Project
- D. report generation, which can be customized

Correct Answer: C

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