



# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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### QUESTION 1

Which customer pain point is best addressed by the Review feature of Rational Focal Point (RFP)?

- A. difficulty aligning marketing and development to timelines
- B. unclear requirements
- C. not being agile enough to react to the market
- D. inability to properly value product opportunities

Correct Answer: B

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### QUESTION 2

Which icon takes the user to the Relational Graph view?



- A. Option A
- B. Option B
- C. Option C
- D. Option D

Correct Answer: D

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### QUESTION 3

Which statement is TRUE about filters in Rational Focal Point (RFP)?



- A. Filters can only be created from the tree view.
- B. Filters can be used to make the data in RFP more manageable.
- C. Everyone can create global filters.
- D. Saved filters can only be used by the user who created them.

Correct Answer: B

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#### QUESTION 4

Which chart is NOT part of the Visualize feature?

- A. XY Chart
- B. RadarChart
- C. Gantt Chart
- D. Waterfall Chart

Correct Answer: C

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#### QUESTION 5

What is the term for any user with access to a workspace?

- A. client
- B. member C. administrator
- D. subscriber

Correct Answer: B

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