



# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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### QUESTION 1

How does Rational Focal Point (RFP) help customers achieve value-based decision making in their product portfolio?

- A. provides the hub model to enable product simulation, product success forecasting, and automate idea capture
- B. provides productdevelopment team members with multiple views of each product in a portfolio, grouping the products by function
- C. provides role-based dashboards and scorecards to keep team members on task and the productive
- D. allows stakeholders to vote on the value of features or products to determine product inners

Correct Answer: D

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### QUESTION 2

A software developer wants to keep key stakeholders updated on the progress of the product development withoutgiving them behind-the-scenes access to the Focal Point database. Which feature of Rational Focal Point best meets these developer requirements?

- A. workspaces
- B. Priority Overview
- C. public homepage
- D. workspace export

Correct Answer: C

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### QUESTION 3

Which task is performed using the right-click menu of the Tree view?

- A. email a linkto an element
- B. group the tree structure according to other attributes
- C. view change history
- D. generate a report

Correct Answer: B

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### QUESTION 4

What is a characteristic of a view that hasactivated workflow in Rational Focal Point (RFP)?



- A. Attributes in the view are always visible, independent of the state.
- B. Workflow transitions can only be configured by Global Administrators.
- C. Users can only update the current state with defined transitions.
- D. It is possible to have several prerequisites that need to be fulfilled before transitions can be made.

Correct Answer: C

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#### QUESTION 5

Which file type is used when adding multiple elements?

- A. Excel (.xls)
- B. Word (.doc)
- C. rich text (.rtf)
- D. text (.txt)

Correct Answer: A

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