



# ADM-211<sup>Q&As</sup>

Administration Essentials for Experienced Admin

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### QUESTION 1

Which of the following are other approaches to using the built in wizards for mass-deleting records?

Select all that apply:

- A. Reports
- B. Weekly Export
- C. Data Loader
- D. Excel Connector

Correct Answer: CD

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### QUESTION 2

What is true about Territory Assignment Rule?

Choose 2

- A. Rules Run when an Account updated or created via Connect offline
- B. Rule s Run If an account created by Sales force Mobile
- C. Rules Run when duplicate accounts merged.
- D. Rules Run when products updated in Opportunity.

Correct Answer: BC

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### QUESTION 3

Which of the following are hooks:

Select all that apply:

- A. S-Control
- B. Apex Trigger
- C. Custom Link
- D. Web Tabs

Correct Answer: CD

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### QUESTION 4



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What functionality can be used to create a new related record when a user saves a record?

- A. Validation rule.
- B. Work flow rule.
- C. Visual force page.
- D. Apex trigger.

Correct Answer: D

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#### QUESTION 5

Which of the following are best practices towards enhancing productivity?

Select all that apply:

- A. Minimize clicks
- B. Inline editing
- C. Tagging
- D. Shortcuts
- E. Roll-up summaries
- F. Cross object formulas
- G. Hotkeys
- H. Auto complete lookups

Correct Answer: ABCDFGH

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