



ADM-211^{Q&As}

Administration Essentials for Experienced Admin

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QUESTION 1

What happens to any field level data related to a losing record during a record merge?

Correct Answer: If the field is not populated on the winning record, the data will be brought over from the losing record.

QUESTION 2

List some ways that admins can increase user adoption:

Correct Answer: Check the answer in explanation.

1.

Measure user adoption (including dashboards)

2.

Motivate users by showing them the value

3.

Use Sales force during meetings

4.

Use Sales force as a Sales Portal

5.

Train the end users

QUESTION 3

List "clicks" and "code" options at the '\\Business Logic\\' level.

Correct Answer: Clicks: Workflow, Validation Rules, Assignment Rules. Code: S-Controls, Web Controls, Apex. Web Services API

QUESTION 4

Is it possible to incorporate Web Services API calls into s-controls?



Correct Answer: Yes - you would do so by referencing the A.IAX toolkit.

QUESTION 5

What is Force.com Site?

- A. A single custom object hosted by Sales force.com
- B. A single custom webpage hosted by Sales force
- C. A single custom web-to-lead form hosted by Sales force
- D. A single custom web-to-lead WSDL not hosted by Sales force

Correct Answer: B

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