



ADM-211^{Q&As}

Administration Essentials for Experienced Admin

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QUESTION 1

The customer support manager needs to create and edit users that are in a subordinate role. One way to accomplish this is by...

- A. granting login access to the customer support manager
- B. placing the customer support manager in a super user position
- C. giving delegated administrative rights to the customer support manager
- D. creating a sharing rule whereby the customer support manager has edit access to all user records

Correct Answer: C

QUESTION 2

Universal Containers require an approval process on Campaigns where campaigns required approving by Area managers. Once the Campaign submitted for approval which of the following is true?

- A. User can update actual cost in campaign after it is submitted for approval.
- B. User can add campaign members after submitted for approval.
- C. Record is lock for editing and none of above option a and b are possible.
- D. None of above.

Correct Answer: B

QUESTION 3

Which should be used when coding Apex if the code is going to be reused by other developers?

- A. Classes
- B. Triggers
- C. Global Groups
- D. Managed Packages

Correct Answer: A

QUESTION 4

What are examples of content that can be included in a Visual force page?

Correct Answer: Check the answer in explanation.



1.

VF Tags

2.

Force.com merge tags

3.

HTML

4.

Java

5.

Flash

6.

Any other code that can execute w/in a HTML page

QUESTION 5

What triggers the Big Deal alert?

Select all that apply: Choose 2

A. Opportunity Amount

B. Closing Date

C. Sales process stage

D. Probability Threshold

Correct Answer: A

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