

# **ADVANCED-ADMINISTRATOR**<sup>Q&As</sup>

Salesforce Certified Advanced Administrator

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#### **QUESTION 1**

What things should be specified by the admin to deploy changes from Sandbox to Production org using Force.com IDE? Choose three answers.

- A. Data to be included
- B. Username and password
- C. Change set connection settings
- D. Configuration that needs to be transferred
- E. Environment where changes will be transferred

Correct Answer: BDE

#### **QUESTION 2**

A user has a profile with read only permissions for the case object. How can the user be granted edit permission for cases?

A. Create a permission set with edit permissions for the case object

B. Creating a sharing rule on the case object with read/write level of access

- C. Create a public group with edit permissions for the case object
- D. Add the user in a role hierarchy above users with edit permissions on the case object

Correct Answer: A

#### **QUESTION 3**

How can someone be an owner of a records of ACCOUNT without being a record creator?

- A. User is Member of Queue
- B. User is member of Account Team
- C. User is above the owner in the role hierarchy

Correct Answer: C

#### **QUESTION 4**

The sales team has requested that a new field be added to accounts called Current Customer. The default value will be

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No and will change "Yes" if any related opportunity is successfully closed as won. What can an admin do to meet this requirement?

- A. Configure current customer as a roll-up summary field that will recalculate whenever an opportunity is won
- B. Use an Apex trigger on the Account object that sets the Current customer field when an opportunity is won.
- C. Use a workflow rule on the Opportunity object that sets the current customer filed an opportunity is won.
- D. Configure current customer as a text field and use an approval process to recalculate its value

#### Correct Answer: B

#### **QUESTION 5**

When an opportunity with at least one opportunity product close wins, Universal Containers requires that an Invoice\_\_c record be created with Invoice\_Line\_Item\_\_c records for each Product on the Opportunity. How should an administrator implement this request?

- A. Use a Process Builder that calls a Flow.
- B. Use a custom button on the Opportunity.
- C. Use an Opportunity Approval Process.
- D. Use Einstein Next Best Actions.

Correct Answer: A

Reference: https://trailhead.salesforce.com/en/content/learn/v/modules/business\_process\_automation/ business\_process\_automation\_combined

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