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QUESTION 1

An administrator has a request to write a report listing accounts that have sales from this year and that have a completed activity in the last 30 days.

What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?

A. Joined Report

B. Cross-Filter

C. Summary Report

D. Filter Logic

Correct Answer: B

QUESTION 2

What can a Sales Representative see once he clicks on the Forecast (Collaborative) tab? Choose four answers.

A. Forecast Categories

B. Opportunity list column

C. Data Source

D. Forecast Range

E. Quotas

Correct Answer: ABDE

QUESTION 3

Universal Containers has a workflow rule that sends and email alert to the VP of Sales when a large deal is won. The VP is reporting that these emails are not being delivered.Which two tools should be used to determine the problem?

A. System audit trail

B. Debug logo

C. Email log D. Workflow monitor

Correct Answer: BC

QUESTION 4

An admin create a custom field on the sandbox, how can an admin deploy it to Production including the settings of the field level Security?

A. Check the checkbox to include field level security settings

B. Check the checkbox saying Profile Settings For Included Components

C. Not possible using Changeset

D. Click on Add Dependency button

Correct Answer: B

QUESTION 5

Ursa Major Solar has a junction object that connects Docs with Solar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object.

What access docs the user need to be able to see the solar panel records?

A. Read permission is required on both master records.

B. Access permission Is not required on either master record.

C. Create permission Is required on both master records.

D. Read permission is required on at least are master record.

Correct Answer: A

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