



# ADVANCED-ADMINISTRATOR<sup>Q&As</sup>

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### QUESTION 1

If your support process is not based on individual service contracts which steps should you perform when settling up entitlements?

- A. set up service contracts b. set up contract line items
- B. set up both service contracts and contract line items
- C. customize entitlement fields and entitlements page layout

Correct Answer: B

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### QUESTION 2

AW Computing wants to enable a backup resource to assign permissions while restricting the backup resource's ability to create or modify permission sets. Which feature should be employed to accomplish this request?

- A. Assignment Rules
- B. Delegated Administrator
- C. View All Users Permission
- D. Customize Application Permission

Correct Answer: B

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### QUESTION 3

When users are entering phone numbers in Salesforce and then need to make sure that they are entering the international code. This requires a specific format of (XX) 123-- 456--789. Which function will best suit this requirement using a Validation Rule?

- A. REGEX
- B. IF Statement
- C. VLOOKUP
- D. ISNUMBER

Correct Answer: A

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### QUESTION 4

Roll-up Summary Fields work with Opportunity Line Items to Opportunities?

- A. True



B. False

Correct Answer: A

#### QUESTION 5

Universal Containers has implemented a custom process related to products. They have a custom object called Draft Product. Once a Draft Product is approved, automation is needed to create a new Product record and delete the original Draft Product record.

Which two options would meet this requirement? (Choose two.)

- A. Process Builder that calls Apex
- B. Flow that calls a Process Builder
- C. Process Builder that calls a Flow
- D. Process Builder that calls a Workflow Rule

Correct Answer: AC

Configure the more complex functionality in a flow, and then add a flow action to your process. If a flow can't do what you need, you or a developer can write Apex to do so. Then add an Apex action to your process.

Just build a flow that clones the opportunity and its products, and build a process that calls the flow when an opportunity is closed won.

Reference:

[https://trailhead.salesforce.com/en/content/learn/v/modules/business\\_process\\_automation/business\\_process\\_automation\\_combined](https://trailhead.salesforce.com/en/content/learn/v/modules/business_process_automation/business_process_automation_combined) [https://trailhead.salesforce.com/en/content/learn/v/modules/business\\_process\\_automation/](https://trailhead.salesforce.com/en/content/learn/v/modules/business_process_automation/)

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