



ADX-201^{Q&As}

Administrative Essentials for New Admins in Lightning Experience

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QUESTION 1

The support team at Universal Containers wants to be more proactive about renewing support plans with customers. They would like the support representative dedicated to each account to be notified a month before the account's support plan expires.

What should an administrator configure to meet this requirement?

- A. Assignment rule
- B. Workflow rule
- C. Auto-response rule
- D. Escalation rule

Correct Answer: B

QUESTION 2

Which statement is true regarding High Volume Portal users? Choose 2 answers

- A. Are not assigned to roles in the role hierarchy
- B. Are allotted extra data storage usage
- C. Can view documents from Content workspaces
- D. Cannot own an Account record

Correct Answer: AD

QUESTION 3

Specifying a "running user" in dashboard means:

- A. Any user above running user can edit and delete the dashboard
- B. Any user below running user can view only their own records
- C. Any user can view all records that the running user role can view
- D. Only the running user can view the dashboard

Correct Answer: C

QUESTION 4

Before creating record types for Leads, Opportunities, Cases or Solutions, you need to create what?



A. Business processes

Correct Answer: A

QUESTION 5

What is true about look up relationships?

- A. Object in look up relationship can link to self
- B. Child in lookup gets deleted if parent gets deleted
- C. The child object in lookup is a related list for the parent
- D. The lookup is required always

Correct Answer: AC

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