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QUESTION 1

Which is the new type of Dashboard Chart to make entry in Spring\11 Release?

- A. Waterfall Chart
- B. Scatter
- C. Gauge
- D. Metric
- E. Organization Chart

Correct Answer: B

QUESTION 2

Which Feature is not available in Salesforce.com?

- A. Profile based Login Hours
- B. Profile based Login IP Ranges
- C. Organization based Login Hours
- D. Organization based Login IP ranges

Correct Answer: C

QUESTION 3

What would prevent a user from including fields when running a report?

- A. Field-level security and page layouts
- B. Page layouts only
- C. Field-level security only
- D. None of the above

Correct Answer: C

QUESTION 4

The Administrator has created new users for 10 new employees at Universal Containers. Why are these users unable to access the Account Object in the Salesforce org?



- A. Organization-Wide Defaults are set to Private.
- B. Users\ Profile requires permission to the Account object.
- C. Users\ Roles are low on the Role Hierarchy.
- D. Users\ Profile requires a Sharing Rule Accounts.

Correct Answer: B

QUESTION 5

Ursa Major is onboarding 15 new employees in three weeks.

The Administrator needs to create user records in Salesforce without activating them. Which two methods allow the Administrator to achieve this goal? (Choose two.)

- A. Click Add Multiple Users and ensure that Generate New Password and Notify User Immediately are unchecked.
- B. Create them with the User Import Wizard and ensure that Active is unchecked.
- C. Schedule a Time-Dependent Workflow to create users in three weeks.
- D. Create a .csv file ensuring that IsActive = False, and use the data loader to insert.

Correct Answer: AD

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