



ANC-201^{Q&As}

Building Lenses, Dashboards, and Apps in Einstein Analytics

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QUESTION 1

A company wants to use Einstein Analytics to analyze the trend of their sales pipeline. The company wants to accelerate the sales process. To do so, they need to know the average time an opportunity spends in each stage. This value is not pre-calculated in Salesforce, so a consultant recommends using a dataflow to calculate it.

How can a dataflow be used to calculate the average time an opportunity spends in each stage?

- A. computeExpression Transformation with SAQL Expression to calculate the duration
- B. flatten Transformation with Offset Expressions to calculate the duration
- C. computeRelative Transformation with offset parameter to calculate the duration
- D. computeRelative Transformation with SAQL Expression to calculate the duration

Correct Answer: C

QUESTION 2

A client has two datasets that are used across seven different dashboards. Three of these dashboards are used by marketing and four are used by sales. The client requires that only marketing can access the marketing dashboards and only sales can access the sales dashboards.

What solution should be recommended?

- A. Create two custom apps: one for marketing dashboards with marketing as "viewer" and one for sales dashboards with sales as "viewer." Add the datasets as references to both custom apps.
- B. Create three custom apps: one for marketing dashboards with marketing as "viewer," one for sales dashboards with sales as "viewer," and one for datasets where marketing and sales are "viewer."
- C. Create one custom app for the datasets and share it with marketing and sales as "viewer."
- D. Duplicate the datasets and create two custom apps: one for marketing dashboards and datasets with marketing as "editor" and one for sales dashboards and datasets with sales as "editor."

Correct Answer: B

https://help.salesforce.com/articleView?id=bi_security_implementation_guide.htmandtype=5

QUESTION 3

To use the Sales Analytics app, which permission set license do you need?

- A. Sales Wave
- B. Sales Analytics Apps
- C. Analytics Templated Apps



D. Security User

Correct Answer: B

Each prebuilt Analytics app has its own PSL. When you set up permissions for those apps, select the right PSL. For Service Analytics, select "Service Analytics Apps." For Event Monitoring, select "Event Monitoring Analytics Apps," and so on.

QUESTION 4

Max number of dataflow definitions (with data sync enabled)

A. 35

B. 55

C. 25

D. 15

Correct Answer: A

QUESTION 5

Which of the following is true about the Service Analytics Overview dashboard?

A. It instantly provides key metrics on open cases, average time to close, first contact resolution, and customer satisfaction.

B. It lets you drill down to more detailed dashboards, like agent performance, channel review, and telephony metrics.

C. It's available on desktop and mobile.

D. It's a great place to start your analysis.

E. All of the above.

Correct Answer: E

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