



# ANC-301<sup>Q&As</sup>

Working with Data and Dashboards in Einstein Analytics

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### QUESTION 1

2	X00002	SOUTH	01/01/2018	100
3	X00003	*	01/02/2018	200
4	X00004	SOUTH	01/02/2018	100
5	X00005	SOUTH	01/03/2018	0
6	X00006	EAST	01/03/2018	300
7	X00007	NORTH	01/04/2018	0
8	X00008	*	01/04/2018	100
9	X00009	SOUTH	01/05/2018	500
10	X00010	EAST	01/05/2018	200
11	X00011	WEST	01/06/2018	700
12	X00012	EAST	01/06/2018	200

A shipping company created a dataset. "BookII," containing budget per region per month for the first six months of 2018. The dataset is shown in the graphic. Now, they want to create a lens showing the total budget for each region for each month. Every combination of region and month must be shown in the lens, even if there is no data.

How can an Einstein Consultant help this company build this lens?

- A. Use a SAQL query leveraging the "fill" statement with a "partition" parameter.
- B. Use a SAQL query to create fake rows for any data that is missing data from the dataset.
- C. Use a "Compare Table" and use the "Show summary" option.
- D. Use a "Compare Table" and add a column leveraging the "Running Total" function.

Correct Answer: D

### QUESTION 2

Last Activity (Year)	Account Type	Count of Rows	Sum of Annual Revenue
2017	Customer	638	€ 0.00
2018	Customer	5,296	€ 0.00
	Prospect	1	€ 0.00
	Wholesaler	2	€ 0.00

Universal Containers has a Sales Manager dashboard- They have a compare table that displays the count of Customers and the Sum of Annual Revenue per year and per Account type. A consultant is asked to add more groupings to enhance details about their customers.



What is the maximum number of grouping columns that the consultant must be aware of in order to continue using a compare table versus creating the query using SAQL?

- A. 8
- B. 4
- C. unlimited
- D. 10

Correct Answer: B

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### QUESTION 3

Concurrent queries per user?

- A. 20
- B. 50
- C. 10
- D. 25

Correct Answer: C

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### QUESTION 4

Upper and lower limits on rows in discovery.

- A. 1000 row minimum, 15,000,000 max
- B. 3000 row minimum, 20,000,000 max
- C. 00 row minimum, 20,000,000 max
- D. 500 row minimum, 25,000,000 max

Correct Answer: C

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### QUESTION 5

An Einstein Discovery team created a model to maximize the margin of their sales opportunities. They want to deploy the model to the Opportunity object in order to predict the outcome of every newly created or updated Opportunity.

What are the steps to accomplish this?

- A. Create a trigger on Opportunity and use the Salesforce External Connector to get predictions from Einstein



Discovery.

B. Create an Apex batch on Opportunity and use the REST API to get predictions from Einstein Discovery.

C. Create a trigger on Opportunity and install the Einstein Discovery Writeback managed package from the AppExchange.

D. Create a trigger on Opportunity and use the REST API to get predictions from Einstein Discovery.

Correct Answer: C

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