



B **2B-COMMERCE-ADMINISTRATOR**^{Q&As}

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QUESTION 1

What accurately describes a Dynamic kit Product Type?

- A. A Kit is a tightly related set of product.
- B. The pricing Kit price is determined by the pricelist item associated with the Kit.
- C. A Kit is constructed by the customer.
- D. The pricing Kit is determined by the products contained in the Kit.

Correct Answer: C

QUESTION 2

How does a product display in the storefront when a product status is "Released"?

- A. The product is searchable and can be displayed on the PLP and POP page, the price is displayed but the add to cart button is hidden,
- B. Since the product is not orderable. search will not find and display the product.
- C. The product is searchable and can be displayed on the PLP and POP page. The price and add to cart button is displayed assuming a price list item present.
- D. The product is searchable and displayed on the PLP page, however the POP page will display the default message '\\\product is not orderable at this time\\\'

Correct Answer: C

QUESTION 3

Which two statements are true about Salesforce B2B Commerce Price Lists?

Choose 2 answers

- A. A price list is specific to a certain currency.
- B. A price list may be set to become enabled in the future.
- C. A price list must contain prices for all products in the system.
- D. A price list may only be associated with a single user.

Correct Answer: AB



QUESTION 4

How should a Salesforce B2B Commerce Attribute record be designated as a Parent Attribute?

- A. Define the '\\Child Attribute\\' relation field
- B. Prefix the Attribute name with '\\PARENT.\\'
- C. Leave the '\\Parent Attribute\\' relation field blank
- D. Select the '\\Parent Attribute\\' Checkbox

Correct Answer: C

QUESTION 5

A company sells various sizes of rubber O- Rings individually and in packs of 12. The company wants to present the customer with all O-Ring purchasing options within a single Product Detail Page.

Which two Salesforce B2B Commerce functionalities should the company use?

Choose 2 answers

- A. Pricing Tiers
- B. Aggregate Product Type
- C. Attribute Driven Commerce
- D. Multiple Price List Items per Product

Correct Answer: BC

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