



# **B** **2B-COMMERCE-ADMINISTRATOR**<sup>Q&As</sup>

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### QUESTION 1

Which two statements are true assuming Salesforce B2B Commerce is installed in the production org?

Choose 2 answers

- A. When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
- B. When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
- C. When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
- D. A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Correct Answer: CD

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### QUESTION 2

Which three elements are critical prior to installing the CloudCraze managed package?

Choose 3 answers

- A. Verified Customer Community licenses exist
- B. Ensure the customer has the community cloud license installed.
- C. Ensure that there is a full set of Salesforce B2B Commerce Data.
- D. Ensure the user doing the Install has a Role.
- E. Created a customer community profile.

Correct Answer: ADE

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### QUESTION 3

What is true regarding coupons with a type of 'General'?

- A. Coupons rules enable AND/OR conditions within the source or target condition.
- B. There must be at least a source Product or Spec rules defined with a value
- C. There must be a coupon rule defined for both source and target conditions.
- D. There does not need to be a source or target rule defined for a general coupon.



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Correct Answer: A

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#### QUESTION 4

A business user configures their price lists associated to the customer's account group. What is the best practice for giving customers access to a discounted set of products upon login?

- A. Create a new price list and individually add a new price list item for all products to be included.
- B. Create a coupon for a percentage discount off the cart total.
- C. Export the price list, perform a change function, then re-upload the price list.
- D. Clone a price list and use the mass update function to adjust the prices.

Correct Answer: D

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#### QUESTION 5

A Salesforce B2B Commerce Community User authenticates to the storefront but does not see entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- A. Account Group of user's Account does not have any Price lists associated to it.
- B. The Account Group is only associated to one pricelist.
- C. Entitled pricelists are associated to a different community.
- D. Salesforce B2B Commerce custom field "Currency" on User Object is not populated.
- E. Products in the pricelists are marked "in Creation" Status.

Correct Answer: ADE

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