

# B 2B-COMMERCE-ADMINISTRATOR<sup>Q&As</sup>

Salesforce Accredited B2B Commerce Administrator

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#### **QUESTION 1**

What accurately describes a Bundle Product Type?

- A. A Bundle is constructed by the customer.
- B. The pricing of a Bundle Is determined by the products contained in the Bundle.
- C. The pricing of a Bundle Is determined by the pricelist item associated with the Bundle.
- D. A Bundle is a tightly related set of products.

Correct Answer: C

#### **QUESTION 2**

What is true regarding coupons with a type of \\'General\\'?

- A. Coupons rules enable AND/OR conditions within the source or target condition.
- B. There must be at least a source Product or Spec rules defined with a value
- C. There must be a coupon rule defined for both source and target conditions.
- D. There does not need to be a source or target rule defined for a general coupon.

Correct Answer: A

## **QUESTION 3**

Which three statement regarding Storefront Associations?

Choose 3 answers

A. Restricted access to a particular storefront at the account cm account group level.

B. Multiple communities can use the same storefront.

C. Salesforce security settings at the community level can be ignored and leverage the security settings present within storefront associations

D. A default storefront is available for a given community.

E. Restricted access to a particular storefront at the account group level only

Correct Answer: ABD



### **QUESTION 4**

A business user configures their price lists associated to the customer\\'s account group. What is the best practice for giving customers access to a discounted set of products upon login?

- A. Create a new price list and individually add a new price list item for all products to be included.
- B. Create a coupon for a percentage discount off the cart total.
- C. Export the price list, perform a change function, then re-upload the price list.
- D. A Clone a price list and use the mass update function to adjust the prices.

Correct Answer: D

# **QUESTION 5**

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

Correct Answer: AB

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