



# **B** **2B-COMMERCE-ADMINISTRATOR**<sup>Q&As</sup>

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### QUESTION 1

What is true about the use of Product Specs?

- A. They can be applied to accounts.
- B. They can be Included as a condition to be tested on a promotion rule.
- C. They can be used to define product specific pricing
- D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D

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### QUESTION 2

Which two statements are true regarding price lists?

Choose 2 answers

- A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
- B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer's cart will reflect two line items for the same product X at each price point.
- C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
- D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

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### QUESTION 3

What is true regarding coupons with a type of 'General'?

- A. Coupons rules enable AND/OR conditions within the source or target condition.
- B. There must be at least a source Product or Spec rules defined with a value
- C. There must be a coupon rule defined for both source and target conditions.
- D. There does not need to be a source or target rule defined for a general coupon.

Correct Answer: A

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### QUESTION 4



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Which two statements are true assuming Salesforce B2B Commerce is installed in the production org?

Choose 2 answers

- A. When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
- B. When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
- C. When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
- D. A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Correct Answer: CD

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#### QUESTION 5

Salesforce B2B Commerce Community Users can run on which three Salesforce License Types?

Choose 3 answers

- A. Customer Community
- B. Customer Portal License
- C. Customer Community Plus
- D. Customer Cloud License
- E. Partner Community

Correct Answer: CE

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