



# **B** **2B-COMMERCE-ADMINISTRATOR**<sup>Q&As</sup>

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### QUESTION 1

In which two ways can Tiered Pricing tables In- input?

Choose 2 answers

- A. JSON text field
- B. Visualforce component on the Price List Item
- C. SOQL Query
- D. The CC Product Record

Correct Answer: AB

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### QUESTION 2

A company recently acquired two separate businesses, both of which have two separate e-stores. The company wants to migrate these eStore to Salesforce B2B Commerce, consolidating into a single platform.

Initially, the company wants these two stores to run independently of one another with their own set of customers (Customers on one storefront should not be able to login into other storefront) and their own look and feel, as well as their own product offering.

How should the Salesforce B2B Commerce consultant meet these business requests?

- A. Multiple Storefronts Storefront Associations
- B. Single Storefront. Multiple Account Groups
- C. Single Storefront, effective Accounts
- D. Multiple Salesforce Communities, Multiple Storefronts, Multiple Salesforce Profiles

Correct Answer: B

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### QUESTION 3

How does a product display in the storefront when a product status is "Released"?

- A. The product is searchable and can be displayed on the PLP and POP page, the price is displayed but the add to cart button is hidden,
- B. Since the product is not orderable. search will not find and display the product.
- C. The product is searchable and can be displayed on the PLP and POP page. The price and add to cart button is displayed assuming a price list item present.



D. The product is searchable and displayed on the PLP page, however the POP page will display the default message '\\product is not orderable at this time\\'

Correct Answer: C

#### QUESTION 4

How should a Salesforce B2B Commerce Attribute record be designated as a Parent Attribute?

- A. Define the '\\Child Attribute\\' relation field
- B. Prefix the Attribute name with '\\PARENT.\\'
- C. Leave the '\\Parent Attribute\\' relation field blank
- D. Select the '\\Parent Attribute\\' Checkbox

Correct Answer: C

#### QUESTION 5

Which two features are enabled after creating public groups to enable anonymous uteri if the Organization-Wide Default (OWD) for Account is set to Private?

Choose 2 answers

- A. register
- B. browse
- C. line level independence
- D. checkout

Correct Answer: AD

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