B
2B-COMMERCE-ADMINISTRATOR^{Q&As}

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QUESTION 1

A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

A. Account Group of user\\'s Account does not have any Price lists associated to it.

B. The Account Group is only associated to one pricelist.

C. Entitled pricelists are associated to a different community.

D. Salesforce B2B Commerce custom flied "Currency" on User Object is not populated.

E. Products in the pricelists are marked "in Creation" Status.

Correct Answer: ADE

QUESTION 2

A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.

Which Selesforce B2B Commerce feature Will satisfy this business requirement?

A. Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.

B. Update the product catalog to include any new shipping properties.

C. Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for the storefront.

D. Enable Line level Independence for the storefront.

Correct Answer: D

QUESTION 3

Which two statements are true regarding price lists?

Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.

B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer\\'s cart will reflect two line items for the same product X at each price point.

C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.

D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

QUESTION 4

Which Selesforce B28 Commerce object is used to tie en Account to a Price List?

A. Account Link

B. Contact Group

C. Account Group

D. User Id

Correct Answer: C

QUESTION 5

How can a category be moved to display in the category widget from the bottom to the very top?

A. Set its sequence value higher than any other category.

B. set its sequence value lower than any other category.

C. Set its parent category to the "First Category" category section.

D. Set its sequence value higher than any other category.

Correct Answer: B

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