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QUESTION 1

A customer is deploying a new data center and requires a storage solution that provides storage virtualization, management, and archive-to-tape at the lowest cost per TB.

Which solution should the sales specialist recommend?

A. IBM Spectrum Copy Data Management

B. IBM Spectrum Virtualize

C. IBM Spectrum Suite

D. IBM Spectrum Archive

Correct Answer: D

QUESTION 2

In the event of logical corruption, a customer wants to have application-aware backups of a DB2 database that can be quickly restored.

Which solution should be recommended?

A. Global Mirror

B. Vdisk Mirroring

C. IBM Spectrum Control

D. IBM Spectrum Protect Snapshot

Correct Answer: D

QUESTION 3

A customer wants a cloud-based service that provides real-time analytics of its IBM Storwize infrastructure.

Which offering meets this requirement?

A. IBM Spectrum Control Advanced Edition

B. IBM Spectrum Scale

C. IBM Storage Insights Pro

D. IBM Cloud Object Storage

Correct Answer: C

QUESTION 4

A customer is looking to boost performance of its applications. It has two years left on the lease of existing storage. The customer also has a significant amount of copy services and replication built into its environment.

Which IBM storage solution is able to boost performance without a major change to the customer\\'s environment?

A. IBM Spectrum Virtualize

B. IBM FlashSystem V9000

C. IBM FlashSystem 900

D. IBM FlashSystem A9000R

Correct Answer: A

QUESTION 5

Why would a client ask for an ROI calculation for a proposed IBM storage solution?

A. To measure the time until an investment id depreciated

B. To measure the overall OPEX and CAPEX

C. To determine how a lease is a better option than a purchase

D. To measure the financial benefit of an investment over a given period

Correct Answer: D

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