

C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

An IBM customer wants to implement a block-only, software-defined storage (SDS) solution based on grid storage design with qualified commodity hardware.

Which solution allows the customer to do this?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Control
- C. IBM Spectrum Virtualize
- D. IBM Spectrum Scale

Correct Answer: D

QUESTION 2

A customer needs an additional 200 TB usable for video surveillance files. Which tool calculates the necessary storage for this environment?

- A. Capacity Magic
- B. E-config
- C. Disk Magic
- D. Comprestimator

Correct Answer: A

QUESTION 3

An IBM SVC customer is migrating to use data reduction pools. They want to add data reduction capabilities to grow effective capacity and make existing storage more efficient.

What is required to add the capabilities and minimize TCO?

- A. Compression licenses for the usable capacity being compressed
- B. No further licensing required
- C. IBM Spectrum Control
- D. IBM Spectrum Copy Data Management

Correct Answer: A



QUESTION 4

How can a sales specialist verify that a proposed storage solution fits within the customer\\'s current budget?

- A. Verify useable space with Capacity Magic
- B. Analyze output from STAT
- C. Perform TCONow! for Disk analysis
- D. Perform a Disk Magic study

Correct Answer: C

QUESTION 5

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

- A. ESS with intra-tier rebalancing
- B. IBM TS4500 with Disk Optimizer
- C. IBM DCS3860 with Capacity Magic
- D. IBM Storwize V7000 with IBM Storage Insights Pro
- Correct Answer: D

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