



# C1000-020<sup>Q&As</sup>

IBM New Workloads Sales V2

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#### QUESTION 1

An IBM customer wants to implement a block-only, software-defined storage (SDS) solution based on grid storage design with qualified commodity hardware.

Which solution allows the customer to do this?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Control
- C. IBM Spectrum Virtualize
- D. IBM Spectrum Scale

Correct Answer: D

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#### QUESTION 2

What is the official IBM resource that is targeted at its business partners for information on storage?

- A. IBM DeveloperWorks
- B. Inside System Storage
- C. IBM PartnerWorld
- D. IBM Redbooks

Correct Answer: C

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#### QUESTION 3

What is a key difference on the warranty between IBM FlashSystem and many of its competitors?

- A. IBM replaces the flash modules if the IOPS are within IBM specification.
- B. IBM provides full coverage for flash modules under a maintenance contract.
- C. IBM provides on-site coverage for flash modules replacement.
- D. IBM provides coverage for flash modules for five years.

Correct Answer: B

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#### QUESTION 4

Which IBM solution helps a customer manage a heterogeneous storage infrastructure and track the performance of SAN attached devices?



- A. IBM Spectrum Virtualize
- B. IBM Storage Insights Pro
- C. IBM SAN Health
- D. IBM Spectrum Control

Correct Answer: D

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#### QUESTION 5

Which tool should be used to verify that a proposed IBM FlashSystem A9000 solution will deliver the performance required by a customer's high transactional database applications?

- A. Batch Magic
- B. Disk Magic
- C. Capacity Magic
- D. STAT

Correct Answer: B

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