

# C4040-250<sup>Q&As</sup>

Power Systems with POWER8 Sales Skills V1

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#### **QUESTION 1**

What is an advantage of the POWER8 Scale-out systems compared to a competitive Oracle T5 offering?

- A. The option to run SUSE Linux.
- B. The ability to connect to a SAN.
- C. The ability to support internal drives.
- D. The option to run multiple partitions.

Correct Answer: D

Explanation: Power8 Scale-out systems support internal drives whereas Oracle T5 supports only external drives and SAN.

## **QUESTION 2**

A POWERS customer with disk expansion drawers needs a non-disruptive solution to improve the disk performance at the lowest cost. What should be proposed to satisfy the customer\\'s requirement?

- A. V7000 SAN Disk
- B. 840 Flash Storage
- C. DS5000 SAN Disk
- D. SSD drives

Correct Answer: A

Non-disruptive migration from, or virtualization of, existing disk Reference: http://www-05.ibm.com/cz/events/xtraining2012/prezentace/02\_IBM\_Storwize\_V7000.pdf

## **QUESTION 3**

What P0WER8 availability feature is unique to the E870 and E880 models?

- A. Redundant service processors
- B. Hot swap I/O adapters
- C. First failure data capture
- D. PowerVM Live Partition Mobility

Correct Answer: A

The system control unit provides redundant system master clocks and redundant system master service processors (FSPs). Additionally, it contains the Operator Panel, the System VPD, and the Base DVD.



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Reference:http://www-01.ibm.com/ common/ssi/cgi-bin/ssialias? infotype=anandsubtype=caandappname=gpateamandsupplier=877andletternum=ENUSZG14-0262

#### **QUESTION 4**

The executive summary of a proposal should:

A. present the TCO of the proposal with financial details.

B. contrast the Power solution to the competitive offerings.

C. state an overview of all of the elements of the proposal.

D. provide the primary business objectives of the RFP.

Correct Answer: C

Explanation: According to IBM, the executive summary of a proposal should have an overview of all the elements of the proposal.

## **QUESTION 5**

A prospective IBM POWER8 customer is worried about the longevity of RISC processors.

Which response should help the customer be less concerned about their investment in a Power System?

A. With IBM\\'s support for Little Endian, AIX and IBM i will run on x86.

B. Even if POWER is discontinued, all IBM applications and middleware have been ported to Linux.

C. IBM has guaranteed the OpenPOWER Foundation that IBM will continue POWER chip development for the next 10 years.

D. The IBM OS and Power technology roadmaps emphasize IBM\\'s technology commitment.

Correct Answer: D

Explanation: http://www-03.ibm.com/systems/power/software/i/strategy.html

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