

# C9010-260<sup>Q&As</sup>

IBM Power Systems with POWER8 Sales Skills V2

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#### **QUESTION 1**

A user variable is a convenient way to:

- A. group together a set of attributes.
- B. build a complex expression using raw SQL.
- C. share a derived expression with other users for use in other flowcharts.
- D. substitute a value into an expression or query so that it\\'s not hard-coded.

Correct Answer: D

#### **QUESTION 2**

A specialist runs a flowchart containing an Optimize process box. Which table is populated when this occurs?

- A. Contact History Table
- B. Detailed Contact History Table
- C. Proposed Contacts Table (PCT)
- D. Optimized Contacts Table (OCT)

Correct Answer: C

#### **QUESTION 3**

An administrator has created an offer template with an attribute \\'Cost to company\\' . How should the above attribute be defined so that no user could change or override its value while creating an offer using the

aforementioned template?

- A. Cost to company should be defined as a \\'Static Attribute\\'.
- B. Cost to company should be defined as a \\'Hidden Attribute\\'.
- C. Cost to company should be defined as a \\'Custom Cell Attribute\\'.
- D. Cost to company should be defined as a \\'Parameterized Attribute\\'.

Correct Answer: B

#### **QUESTION 4**

An administrator must install Unica Marketing products multiple times when setting up a clustered environment. Which installation mode would BEST serve this purpose?



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- A. Supervised Mode
- B. Unattended (Silent Mode)
- C. Console (Command Line) Mode
- D. Windows GUI or UNIX X-windows mode

Correct Answer: B

#### **QUESTION 5**

A Unica Campaign deployment on a UNIX operating system requires access to a customer data source in a Teradata Database. To access the Teradata data source, which database environment variable needs to be defined in the Campaign startup script?

- A. ODBC
- B. ODBCINI
- C. TD\_DBPATH
- D. TD\_DBHOME

Correct Answer: B

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