

C9020-970^{Q&As}

IBM Enterprise Storage Sales V4

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QUESTION 1

A customer wants recommendations on storage for an onsite cloud implementation to simplify management of company data. Which solution should be recommended?

- A. Platform as a Service (PaaS)
- B. Infrastructure as a Service (laaS)
- C. Software as a Service (SaaS)
- D. Management as a Service (MaaS)

Correct Answer: C

QUESTION 2

Which key metric drives a customer\\'s disaster recovery strategy?

- A. TCA
- B. TCO
- C. ROI
- D. RTO

Correct Answer: C

QUESTION 3

An IBM i customer is interested in an all-flash solution to help with performance and latency in its environment.

Which advantage does the FlashSystem V840 have over the other flash solutions in this environment?

- A. Deduplication
- B. Compression
- C. Support for VIOS
- D. Native i support

Correct Answer: D

QUESTION 4

A customer asks you if IBM has a self-service cloud provisioning solution. Which solution should you recommend?



- A. IBM SmartCloud Storage Access
- B. OpenStack
- C. Elastic Storage
- D. IBM Spectrum Protect

Correct Answer: A

QUESTION 5

A customer has heard that there could be issues with Easy Tier that will cause hot spots to occur with a given tier of disk. The customer already has hot spot concerns and desires a solution that will minimize those concerns.

Which new feature in Release 7.3 will minimize this concern?

A. Balancing

- B. Three tier support
- C. Limiting
- D. External virtualization
- Correct Answer: C

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