



C9020-970^{Q&As}

IBM Enterprise Storage Sales V4

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QUESTION 1

While on the golf course, how should a sales person find information about power requirements for the DS8870?

- A. Redbook
- B. IBM DSSeries Portal
- C. Quick Reference for IBM System Storage
- D. eConfig

Correct Answer: B

QUESTION 2

Which IBM solution will provide 400 TB of NFS storage?

- A. DS8870
- B. IBM Spectrum Scale
- C. XIV
- D. Storwize V7000

Correct Answer: B

QUESTION 3

A customer plans to replace its storage infrastructure which supports Oracle databases and a server farm based on VMware by a storage grid architecture. A business partner sales specialist proposes two XIV Storage Systems with 486 TB of usable capacity and implementation services.

Which IBM storage approach should be used to migrate the applications\' data at lowest cost?

- A. Migrate the data using IBM Lab Services
- B. Use the native migration facility
- C. Utilize SVC as a migration tool
- D. Use host resources to migrate the data using LVM

Correct Answer: B



QUESTION 4

A customer has a TS3500 tape library with two expansion frames. Today, the library has ten (10) LTO-2 drives and only 100 tape cartridge slots available. With the LTO-2 drives, a one week rotation would typically utilize 80 tape cartridges. The customer is adding 500 LTO-2 cartridges per year. The cost of maintenance on the LTO-2 drives is getting expensive.

What should you recommend to this customer?

- A. Add two LTO-6 drives and 80 LTO-6 cartridges to start
- B. Replace all LTO-2 drives with LTO-5 drives immediately
- C. Add an expansion frame with six LTO-6 drives and 400 LTO-6 cartridges
- D. Replace all LTO-2 drives with LTO-6 drives immediately

Correct Answer: D

QUESTION 5

How is the IBM FlashSystem more efficient than competitor products?

- A. Millisecond response time
- B. Deduplication
- C. Use of SSDs
- D. Lower latency

Correct Answer: D

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