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QUESTION 1

Which of the following are benefits of using SAP Ariba spot buy catalog? There are 2 correct answers to

this question

A. It provides commodity specific requisitioning forms

B. It increases visibility of low - dollar, one - time purchase

C. It streamlines sourcing for direct materials with high price volatility

D. It elimtes the needs to capture individual suppliers information

Correct Answer: BD

QUESTION 2

For Supplier Performance Management, which of the following is the best practice adoption based on Average Annual
Savings?

Please choose the correct answer.

A. Suppliers performances are measured on a regular basis to review if they are meeting contract terms and to L- gain
leverage in negotiation

B. None of the above

C. Organization has real-time visibility into supplier performance and related risks for pro- active improvements

D. System tracks quantitative (price, delivery) and qualitative (quality, service) KPIs of supplier performance;
performance is regularly communicated to supplier

Correct Answer: D

QUESTION 3

Which invoicing type would be recommended for milestone-based payments for services such as consulting?

A. Service purchase order

B. Purchase order

C. No-release order contract

D. Release order contract

Correct Answer: C

QUESTION 4

Which of the following statements are true regarding Ariba Spend Visibility?

Please choose the correct answer.

A. Is an on-demand solution, meaning Ariba hosts and manages the application for you

B. Aggregates, cleans, organizes, and validates your data so your reports are based on better data

C. Only b and c

D. Includes data enrichment services, where Ariba provides extensive and flexible reporting capabilities

E. All of the above

Correct Answer: E

QUESTION 5

Which of the following statements are true regarding AutoSelection Reevaluation?

Please choose the correct answer.

A. Reevaluation may cause a price change, a contract to be detached, or a new contract to be attached

B. Reevaluation will only occur as long as the requisition is not in ordered state

C. Auto-selection cannot be triggered after a contract has been attached to a requisition

D. All of the above

E. Only b and c

Correct Answer: E