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QUESTION 1

Why do you use a price breakdown in a sourcing event? Note: there are 2 correct answers to this question.

- A. To obtain pricing for every item within a lot
- B. To gain insight into how suppliers arrive at their prices
- C. To account for non-price factors using a formula
- D. To require suppliers to bid in the cost components of an item

Correct Answer: BD

QUESTION 2

Which action can a user in the Material Manager group perform?

- A. Assign contract manufacturers to BOMs.
- B. Enter estimated pricing for materials.
- C. Create quote requests for materials.
- D. Create quote requests for materials they own.

Correct Answer: C

QUESTION 3

Which of the following activities does the SAP Ariba Strategic Sourcing Suite facilitate? Note: there are 2 correct answers to this question.

- A. View supplier qualification data
- B. Order direct materials from a supplier
- C. See supplier inventory in an external application
- D. Send pricing information to external applications

Correct Answer: AD

QUESTION 4

Why would you run an RFI before conducting an RFP or an auction?



- A. To gain a preliminary bid from each supplier
- B. To verify if suppliers can meet the specifications
- C. To narrow the list of suppliers to invite to later events;
- D. To gather pricing and capability information

Correct Answer: BC

QUESTION 5

Which project types can contain custom header fields created within field configuration? Note: there are 3 correct answers to this question.

- A. Supplier registration questionnaire
- B. Knowledge project
- C. Contract workspace
- D. Sourcing project
- E. Sourcing request

Correct Answer: CDE

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