



C_C4H410_21^{Q&As}

SAP Certified Application Associate - SAP Sales Cloud 2111

Pass SAP C_C4H410_21 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/c_c4h410_21.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Based on which opportunity attributes can you create a sales forecast? There are 2 correct answers to this question.

- A. Negotiated Value
- B. Weighted Revenue
- C. Expected Revenue
- D. Total Contract Value

Correct Answer: AC

QUESTION 2

Which SAP Sales Cloud business documents can have competitor products assigned? Note: There are 2 correct Answers to this question.

- A. Order
- B. Opportunity
- C. Survey
- D. Quotation

Correct Answer: BC

QUESTION 3

You have enabled offline pricing for SAP Sales Cloud. What price entry field is available for order item entry in the SAP Sales Cloud mobile app?

- A. Freight Price
- B. Negotiated Price
- C. Gross Price
- D. Estimated Price

Correct Answer: D

QUESTION 4

What changes can be made to a sales order that has been saved and replicated to SAP S/4HANA for logistics processing?



- A. Add new products.
- B. Change sold-to party.
- C. Remove payment terms.
- D. Re-run credit check.

Correct Answer: D

QUESTION 5

Which of the following actions are required to use Data Workbench successfully? Note: There are 3 correct Answers to this question.

- A. Provide import data.
- B. Map input fields with data fields.
- C. Purchase additional licenses for Data Workbench.
- D. Download the relevant import template.
- E. Change the template structure.

Correct Answer: ABD

[C_C4H410_21 PDF Dumps](#) [C_C4H410_21 VCE Dumps](#)

[C_C4H410_21 Practice Test](#)