



C_TCRM20_73^{Q&As}

SAP Certified Application Associate - CRM Foundation with SAP CRM
7.0 EhP3

Pass SAP C_TCRM20_73 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/c_tcrm20_73.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official
Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

You are tasked with creating an Organizational Model in SAP CRM. The client wants to use both Sales and Service in SAP CRM, and logistics in SAP ERP. One of the organization element is called "Singapore Sales and Services". Which of the following are relevant questions to ask the client?

There are 2 correct answers to this question.

Response:

- A. Is the SAP CRM Org model to be used via RFC calls from SAP ERP? This would allow us to keep only the SAP CRM Org model and not to create an ERP Org model at all.
- B. Is the Org model to be used in automatic org determination in SAP CRM?
- C. Do we want the same Org model to be used for both Sales and Service or should we create Service Org model and a Sales Org model separately in SAP CRM?
- D. Is the Org model cannot used in an automatic org determination in SAP CRM?

Correct Answer: BC

QUESTION 2

Extended UI enhancements can be implemented using the 'Component Enhancement workbench' concept.

Which of the following is NOT part of this concept?

Please choose the correct answer.

Response:

- A. An enhancement set is used to group several component enhancements together.
- B. An enhancement set can be defined independently of Easy Enhancement Workbench extensions.
- C. An enhancement set can be created using the Easy Enhancement Workbench.

Correct Answer: C

QUESTION 3

A Sales Order can be created via several channels in SAP CRM (e.g. Customer Webshop). Which application can be integrated with SAP CRM to ensure that the order is delivered in a timely manner?

Please choose the correct answer.

Response:



- A. SAP SCM
- B. SAP EVM
- C. SAP SRM
- D. SAP BI

Correct Answer: A

QUESTION 4

Which capabilities are offered by partner processing within SAP CRM?

(Choose correct answer)

Response:

- A. Partner processing determines which internal and external partners are involved.
- B. Partner processing which sources the system should search to find the involved partners.
- C. Partner processing determines which partners are mandatory within business transactions.
- D. Rest all answers are correct

Correct Answer: D

QUESTION 5

CRM allows you to 'Copy' transactions. With reference to this functionality, which of the following statements are true?

Please choose the correct answer.

Response:

- A. The transaction number of the new transaction is the same as the old transaction.
- B. Document flow is updated.
- C. Setting need to be maintained in Customizing.
- D. None of the above

Correct Answer: D

[C_TCRM20_73 PDF Dumps](#)

[C_TCRM20_73 VCE
Dumps](#)

[C_TCRM20_73 Braindumps](#)