



C_TS460_1809^{Q&As}

C_TS460_1809 : SAP Certified Application Associate - SAP S/4HANA
Sales 1809 Upskilling

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**QUESTION 1**

In SAP S/4HANA Sales, which steps in the sale from stock process are optional? There are 2 correct answers to this question.

- A. Create sales order
- B. Calculate freight costs
- C. Create delivery
- D. Create sales quotation

Correct Answer: BD

QUESTION 2

Which parameters control the availability check? There are 2 correct answers to this question.

- A. Loading group
- B. Schedule line category
- C. Checking group
- D. Transportation group

Correct Answer: BC

QUESTION 3

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Shipping points are assigned to plants
- C. Shipping points are used are used to create warehouse order
- D. Loading group is used for shipping point determination
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

QUESTION 4

What does S/4HANA use by default for billing output management? Please choose the correct answer.



- A. Adobe forms
- B. SAP cloud platform document service
- C. Condition technique, based on the NAST table
- D. Business rule framework +

Correct Answer: D

QUESTION 5

Which of the following is contained in a building block of an SAP S/4HANA best practice? Please choose the correct answer.

- A. Scope item fact sheet
- B. Activation content
- C. Test script
- D. Solution scope

Correct Answer: B

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