



C_TS460_1809^{Q&As}

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Sales 1809 Upskilling

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QUESTION 1

Which organizational elements are mandatory for the order-to-cash process? There are 2 correct answers to this question.

- A. Warehouse number
- B. Company code
- C. Plant
- D. Business area

Correct Answer: BC

QUESTION 2

You want to use the material determination in sales orders to replace entered materials if they are not available. How can you achieve this? Please choose the correct answer.

- A. Deactivate the availability check in the material master and use the material determination instead
- B. Adjust the access sequence of the material determination to check the available quantities of the materials
- C. Deactivate the ATP check in the schedule line and activate it in the material determination record
- D. Choose a substitution reason with the '\\Automatic\\' substitution strategy for the material determination

Correct Answer: D

QUESTION 3

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement?

Please choose the correct answer.

- A. Requirement routine
- B. Transfer routine
- C. Referencing text
- D. Copying text

Correct Answer: C



QUESTION 4

You want to combine items from different sales orders into one delivery document. Which common characteristics are required? There are 2 correct answers to this question.

- A. Shipping point
- B. Payment terms
- C. Order type
- D. Ship-to party

Correct Answer: AD

QUESTION 5

What does the account group control when you create a new customer role in the business partner master? Please choose the correct answer.

- A. Hidden fields
- B. Number range
- C. Partner determination procedure
- D. Currency type

Correct Answer: B

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